ABSTRACT

Introduction: The relation between psychological variables and their influence on athletic performance have been considered a crucial differential at important time points of the season. Objectives: This study aimed to examine the validity of the IZOF model from a multidimensional perspective of anxiety, and to investigate the possibility of extending the IZOF theory to the self-efficacy construct. Methods: Seven male professional volleyball players participated in the study. The Individual Self-Efficacy Scale for Volleyball and the Competitive State Anxiety Inventory – 2 reduced version were answered by the players before all matches throughout a season. At the end of each match, athletic performance was obtained through the Data Volley program. Results: The results showed the IZOF of self-efficacy and of each subscale of anxiety for the professional team athletes who participated in more than 10 matches during the season. The athletes showed significant variability in scores, ranging from 3 to 5 points for cognitive anxiety, 2 to 7 points for somatic anxiety, 2 to 14 points for self-confidence, and 12 to 54 points for self-efficacy. The findings also indicated that IZOFs are different in an intra- and inter-individual way. We also observed that the number of matches, in percentages across all zones (below, in, and above the IZOF), indicated that Middle Blocker 1 and Opposite 1 presented the best profiles among the 7 players analyzed, as all their variables are in the IZOF zone in the majority of matches, a fact that represents a desired profile for these athletes. Conclusion: Through the analysis of the data, we can attest to the applicability of the IZOF theory for professional volleyball athletes from the multidimensional perspective of anxiety and the possibility of extending the theory to the self-efficacy construct in an attempt to predict the performance of volleyball athletes from this variable. Level of evidence IV; Case series.

Keywords: Performance Anxiety; Self Efficacy; Volleyball; Psychology; sport; Athletes.

INTRODUÇÃO: A relação entre as variáveis psicológicas e a sua influência no desempenho deportivo tem sido considerada um diferencial essencial em períodos importantes da temporada. Objetivos: Examinar a validade do modelo IZOF (Zona Individual de Desempenho Ideal), a partir de uma perspectiva multidimensional da ansiedade e investigar a possibilidade de ampliar a teoria IZOF ao construto da autoeficácia. Métodos: Sete atletas masculinos de voleibol profissionais participaram do estudo. A Escala de Autoeficácia Individual para o Voleibol e o Competitive State Anxiety Inventory – 2 - versão reduzida foram respondidos pelos jogadores antes de todas as partidas durante uma temporada. No final de cada partida, o desempenho dos atletas foi obtido através do programa Data Volley. Resultados: Os resultados mostraram a IZOF de autoeficácia e de cada subescala de ansiedade para os atletas profissionais que participaram de mais de 10 partidas durante a temporada. Os atletas apresentaram significativa variabilidade nas escores, variando de três a cinco pontos para ansiedade cognitiva, dois a sete pontos para a ansiedade somática, dois a quatorze pontos para autoconfiança e doze a cinqüenta e quatro pontos para autoeficácia. Os resultados também indicaram que as IZOFs são diferentes de modo intra e interindividual. Observamos também que o número de partidas, em porcentagens entre todas as zonas (abaixo, dentro e acima da IZOF), indicou que o Zagueiro 1 e o Opõntero 1 apresentaram os melhores perfis entre os sete jogadores analisados, pois todas as suas variáveis estão na IZOF na maioria das partidas, um fato que representa o perfil desejado para esses atletas. Conclusão: Através da análise dos dados, podemos atestar a aplicabilidade da teoria IZOF para os atletas profissionais de voleibol na perspectiva multidimensional de ansiedade e a possibilidade de ampliar a teoria ao construto da autoeficácia na tentativa de prever o desempenho de atletas de voleibol por meio dessa variável. Nível de evidência IV; Série de casos.

Descritores: Ansiedade de desempenho; Autoeficácia; Voleibol; Psicologia do esporte; Atletas.

INTRODUCCIÓN: La relación entre las variables psicológicas y su influencia en el desempeño deportivo se ha considerado un diferencial esencial en períodos importantes de la temporada. Objetivos: Examinar la validez del modelo IZOF (Zona Individual de Desempeño Ideal) a partir de una perspectiva multidimensional de la ansiedad e investigar la posibilidad de ampliar la teoría IZOF al constructo de autoeficacia. Métodos: Siete atletas masculinos
INTRODUCTION

Psychological variables have been considered a crucial differential in important moments of sports performance. The relation between psychological variables and their influence on athletic performance has been the object of study of Sports Psychology since the end of the 19th century. To date, the progression of knowledge has led to the increased credibility and importance of psychological factors in the sports area. Among the aspects studied extensively in recent decades, we highlight self-efficacy and anxiety.

Self-efficacy can be conceptualized as the individual’s own perception of their ability to perform a task successfully. The self-efficacy belief theory proposed by Bandura adapted for sport psychology and forms the theoretical basis adopted by most research. Through an interactive approach, self-efficacy, considered a personal factor, and environmental determinants interact to produce changes in the athlete’s future behavior in a reciprocal way.

In this context, an important component that interferes in self-efficacy is the level of anxiety. Although the anxiety-performance relationship has been extensively studied in recent decades, there are still no definitive conclusions among researchers. According to Ford, Ildefonso, Jones and Arvinen-Barrow, some theoretical approaches have been negatively biased, focusing on the anxiety-performance relationship, such as the Catastrophe model proposed by Hardy, the drive theory proposed by Hull, and the inverted-U Theory, proposed by Krane, based on Yerkes and Dodson’s Law, in 1908.

The individual zone of optimal functioning (IZOF) model could correct this bias. According to the IZOF theory proposed by Hanin, elite athletes have an ideal anxiety-state zone in which their best performances occur. Outside this zone, above or below it, worse performances occur. Many researchers of the IZOF theory used the State-Trait Anxiety Inventory (STAI), proposed by Spielberger, Gorsuch and Lushene, which provides an anxiety-state score in a one-dimensional perspective for establishing the optimal performance zone. More recently, some studies have adapted the IZOF theory and used the Competitive State Anxiety Inventory – 2 (CSAI-2), extending the IZOF theory to a multidimensional perspective of anxiety. According to Annesi, the separation of the anxiety state into three subscales (cognitive, somatic, and self-confidence) is considered advantageous for sports psychologist interventions, as they should apply specific treatment to modify only the variables which the athlete cannot regulate.

Based on the theory of expansion to other emotions, as proposed by Hanin and Syrja, who extended the IZOF model to the contented and intensity (levels/range) of positive-negative performance emotions, we believe that self-efficacy may also present a model based on IZOF theory, since the self-efficacy-performance relationship has been verified by previous studies.

To clarify the relationship between self-efficacy, anxiety, and sport performance, this study aimed to examine the validity of the IZOF model for these variables in volleyball athletes, from a multidimensional perspective, in an attempt to establish an ideal profile that optimizes performance in an individualized model. In addition, this study also intends to investigate the possibility of extending the IZOF theory to the self-efficacy concept for these athletes. It was hypothesized that volleyball athletes would present individual optimal and non-optimal patterns of cognitive and somatic anxiety, self-confidence, and self-efficacy related to their successful and unsuccessful performances.

METHODS

Participants

For the development of this research, a quantitative case study was carried out with seven professional male athletes, members of a high performance volleyball Brazilian titular team; age 26.46 ± 5.51, body weight 95.8 ± 8.2 kg, height 197.0 ± 7.9 cm, and body fat 14.8 ± 5.8%. The athletes disputed the Brazilian first national division (Superliga) and the titular team was composed of 2 passer hitters (PH), 3 middle blockers (MB), 1 opposite (O), and 1 setter (S).

The sample was selected by convenience and the criteria for the inclusion of athletes in this research were the fact that they were in the training process and were members of the titular team, in addition to having their performances computed by the technical commission in at least 10 official matches of the 38 games played throughout the season.

As the sample is composed of elite volleyball players and the data were collected from an entire season, the sample was reduced (7 athletes from a single team), a fact that weakens the generalization of our results. However, the methodology used can be applied to other athletes and teams, thus allowing comparison of the findings.
All athletes signed an informed consent term attesting to their voluntary participation. The study was approved by the Ethics Committee on Research in Human Beings, protocol number 663 188/2014, in accordance with the Declaration of Helsinki.

Procedures
On the day of the team presentation for the beginning of the season training, the objectives of the study and instructions on how to complete the instrument were explained to all those involved in the research and all relevant questions clarified. The Individual Self-Efficacy Scale for Volleyball and the Competitive State Anxiety Inventory – 2 reduced version (CSAI-2R) were completed by the players before all matches played by the team throughout the season.

Athletes were approached individually, about an hour before the start of each match, taking an average of ten minutes to complete the questionnaires. The researchers remained at the site of data collection throughout the procedure. At the end of each game, the performance of the professional athletes was obtained through the Data Volley program, provided by the technical committee.

Monitoring of anxiety
We used the CSAI-2R to measure the level of somatic and cognitive anxiety and self-confidence. This instrument consists of 17 Likert-type questions, in which the subject chooses 1 = nothing, 2 = something, 3 = moderate, and 4 = very, according to the question. A score of 3 subscales (cognitive anxiety - questions 2, 5, 8, 11, and 14; somatic anxiety - questions 1, 4, 6, 9, 12, 15, and 17, and self-confidence - questions 3, 7, 10, 13, and 16) is obtained from the sum of responses, with scores ranging from 5 to 20 in the levels of cognitive anxiety and self-confidence and 7 to 28 in the levels of somatic anxiety.

Monitoring of self-efficacy
The Individual Self-Efficacy Scale for Volleyball is composed of eight items that question the player about the degree of confidence they have in their ability to perform important skills in the game. Each answer contains a Likert scale of 11 points, ranging from 0 = I cannot do it at all to 10 = certainly I can do it. In the process of adaptation and validation for the Portuguese language, the scale presented internal consistency of α = 0.80 for passer hitters, middle blockers, opposites, and setters, demonstrating applicability for a Brazilian sample.

Monitoring performance
Performance was monitored in all games throughout the season through the technical indicators (scout) provided by the technical commission that carried out recording during the matches, according to the standards established and applied internationally, through the Data Volley program. This software uses fundamental rankings and player identification, with the averages calculated in absolute and percentage values.

The evaluative procedure was performed by the statistician who is part of the technical committee, familiar with the instrument and standards. The reliability of the questionnaires used was assessed by internal consistency (Cronbach’s Alpha). For all analyzes, SPSS software, version 20.0 (IBM Corp., Armonk, NY) was used, adopting the significance level of 5%. The Student’s t-test was performed for paired samples to test the differences between the means of the variables when the individual performance was above the mean vs. equal to/below the mean. The same test was also used to compare the performance of the athletes in the IZOF zone and outside the IZOF zone according to the variable investigated.

Establishment of the IZOF model
From the athlete performance score (Eva), the mean and individual performance standard deviation were identified, which were used to categorize the best individual performance, i.e., above-average scores, and the worst individual performance, i.e., equal to or below average scores. For the establishment of the IZOF model, the mean scores of cognitive anxiety, somatic anxiety, self-confidence, and self-efficacy of the best matches performed by each athlete were used. From this average, the optimal functioning zone was established for each player by adding and subtracting a half standard deviation from the overall mean (of all games played), for each variable (cognitive anxiety, somatic anxiety, self-confidence, and self-efficacy), as proposed by Hanin & Syrja (1995). It is noteworthy that the present study sought to expand the IZOF theory for the self-efficacy construct, in addition to anxiety in the multidimensional perspective.

Statistical analysis
The descriptive analysis is presented as mean ± standard deviation, after data normality and homoscedasticity verification using the Shapiro-Wilk and Levene’s tests, respectively.

RESULTS
The internal consistency analysis showed that the coefficients found (CSAI-2R r=0.71; Self-efficacy scale r=0.90) can be considered high (>0.70), indicating the adequacy of the questionnaires and scales for the athletes surveyed.

Table 1 shows the average of the variables individually, depending on the performance of each athlete. We can observe that PH2 was the only player who presented significantly lower values of self-efficacy and significantly higher cognitive and somatic anxiety when his performance outcomes were equal to or below the average in relation to his best performance (above the mean).

Table 1. Average variables depending on athlete performance.

<table>
<thead>
<tr>
<th>Performance/Function</th>
<th>SE</th>
<th>CogA</th>
<th>SomA</th>
<th>SC</th>
<th>SE</th>
<th>CogA</th>
<th>SomA</th>
<th>SC</th>
</tr>
</thead>
<tbody>
<tr>
<td>S1 (n=32)</td>
<td>50.8±10.9</td>
<td>9.9±0.8</td>
<td>9.8±3.1</td>
<td>12.5±2.2</td>
<td>55.1±6.9</td>
<td>9.6±1.2</td>
<td>10.1±2.8</td>
<td>12.6±2.2</td>
</tr>
<tr>
<td>MB1 (n=27)</td>
<td>64.7±6.0</td>
<td>9.1±1.4</td>
<td>7.1±0.3</td>
<td>16.2±1.8</td>
<td>61.4±4.0</td>
<td>9.9±0.3</td>
<td>7.1±0.5</td>
<td>15.3±1.1</td>
</tr>
<tr>
<td>MB2 (n=22)</td>
<td>66.3±3.6</td>
<td>7.4±1.8</td>
<td>8.4±1.2</td>
<td>17.3±1.4</td>
<td>64.9±3.7</td>
<td>7.5±1.9</td>
<td>8.9±1.6</td>
<td>15.4±2.7</td>
</tr>
<tr>
<td>MB3 (n=14)</td>
<td>73.0±6.4</td>
<td>7.2±1.8</td>
<td>7.0±0.7</td>
<td>19.6±0.9</td>
<td>66.4±9.2</td>
<td>6.4±1.1</td>
<td>7.0±0.1</td>
<td>20.0±0.1</td>
</tr>
<tr>
<td>PH1 (n=32)</td>
<td>64.8±13.0</td>
<td>6.8±0.8</td>
<td>7.6±1.1</td>
<td>16.4±3.3</td>
<td>67.8±3.8</td>
<td>6.7±1.0</td>
<td>7.3±0.5</td>
<td>18.1±0.5</td>
</tr>
<tr>
<td>PH2 (n=25)</td>
<td>74.7±6.1*</td>
<td>6.8±2.1*</td>
<td>7.9±0.9*</td>
<td>18.6±1.4</td>
<td>71.1±1.7</td>
<td>5.2±0.4</td>
<td>7.1±0.3</td>
<td>19.7±0.9</td>
</tr>
<tr>
<td>O1 (n=29)</td>
<td>58.1±3.8</td>
<td>9.1±1.6</td>
<td>7.4±0.6</td>
<td>15.8±2.1</td>
<td>57.7±3.3</td>
<td>9.3±0.7</td>
<td>7.2±0.6</td>
<td>15.9±1.3</td>
</tr>
</tbody>
</table>

SE: Self-efficacy; CogA: Cognitive Anxiety; SomA: Somatic Anxiety; SC: Self-confidence; S: Setter; MB: Middle Blocker; PH: Passer Hitter; O: Opposite. *Statistically significant differences (p <0.05) from the other players.
When we performed the statistical calculation of IZOF, the optimal zones were established for each athlete in each scale of the CSAI-2R and the self-efficacy scale (Table 2). The athletes demonstrated great variability in scores, ranging from 3 to 5 points for cognitive anxiety, 2 to 7 points for somatic anxiety, 2 to 14 points for self-confidence, and 12 to 54 points for self-efficacy. Through Table 2, we can also observe that the IZOFs are different in an intra and inter-individual way, a fact that supports the individual nature of each zone, characteristic of the theory.

After establishment of each zone, another individual analysis was performed that sought to establish the relationship between the performance of each athlete in each game and their IZOF. Therefore, Table 3 shows the number of games, in percentages, when the athlete demonstrated precompetitive scores below the IZOF, in the IZOF, and above the IZOF.

When observing the percentages in each zone, it can be seen that MB1 and O1 presented the best profiles among the 7 players analyzed, as all their variables are in the IZOF zone in the majority of the games, a fact that represents a desired profile for these athletes.

Figures 1 and 2 present these results graphically for the two athletes who presented the best profiles (Middle Blocker 1 and Opposite). Through the graphs, we can visually perceive the performance outcomes inside and outside the IZOF zone. The dashed line indicates the athlete's average performance. Once again, the figures show the great intra and inter-individual variation. Although this ideographic analysis can be performed for all athletes, the present study tried to exemplify it through the two best profiles found among the players.

**DISCUSSION**

The present study aimed to establish the IZOF of self-efficacy and of each subscale of anxiety for professional volleyball titular team athletes. Through knowledge of the IZOF for each variable, it was possible to draw an individual profile, in percentages, in order to facilitate the intervention of the professionals involved with the team, since this profile indicates which variables need specific treatment to increase the athlete's ability to regulate their emotions.

The proposal to expand the IZOF theory to the construct of self-efficacy was possible based on the study of Hanin, who extended this theory beyond anxiety, demonstrating the use of the IZOF for several emotions, such as determination, kindness, and laziness. More recent studies have also sought to broaden the theory to many other positive emotions, such as pleasantness, calmness, confidence, and motivation, and negative emotions such as apprehension, discouragement, insecurity, and fear, and have been able to attest to the effectiveness of the model. In addition, research on self-efficacy in the sports field has elucidated the large cause and effect relationship between self-efficacy and sports performance. Moritz et al. conducted a meta-analysis to investigate the relationship between self-efficacy and sports performance. Based on 45 studies and 102 correlations, the authors found values of $r = 0.38$, indicating that self-efficacy beliefs have a positive and moderate relationship with performance.

Based on these relationships, the IZOF theory was applied to self-efficacy and the results of the present study attest to the possibility of using the optimal individual zone for this variable to predict the performance of volleyball athletes. However, it is worth emphasizing that, as mentioned by Bandura, several factors can affect the relationship between self-efficacy and sports performance, such as the type of self-efficacy and performance evaluation, agreement between measurements, nature of the task researched in each sporting modality, and the moment at which the data collection takes place, in other words, the measurements of the two variables must be adequate for each situation that one wishes to research. It is therefore suggested that future studies use other markers of volleyball performance, in addition to the Eva, as a percentage of successful actions, in order to establish other IZOFs for self-efficacy and to confirm the possibility of the theory expansion for this construct.

We believe in the effectiveness of an intervention based on the results of this research, since previous studies, similar to this one, have succeeded in helping athletes achieve their previously calculated optimum performance zones. It seems that the use of IZOF theory proposed by this research is a more individualized and holistic model for assessments and interventions in the area of applied sport psychology. These analyzes should be performed for all athletes, which will assist sport psychologists to plan more objective interventions with these players. It is believed that these interventions may be positive and increase athlete performance, as demonstrated in a meta-analysis by Jokela and Hanin, where approximately 60% of athletes who remained within their IZOF zones performed better than their peers who competed outside their ideal zones.

**Table 2.** Best performance average, 1/2 standard deviation, and IZOF variation for the self-efficacy and anxiety scales for the titular athletes.

<table>
<thead>
<tr>
<th>Cognitive average</th>
<th>Somatic Anxiety</th>
<th>Self-confidence</th>
<th>Self-efficacy</th>
</tr>
</thead>
<tbody>
<tr>
<td>M 1/2 SD Range</td>
<td>M 1/2 SD Range</td>
<td>M 1/2 SD Range</td>
<td>M 1/2 SD Range</td>
</tr>
<tr>
<td>S1</td>
<td>9.8 0.5</td>
<td>8–13 9.3–10.3</td>
<td>9.6 1.3</td>
</tr>
<tr>
<td>MB1</td>
<td>10.0 0.6</td>
<td>7–11 9.4–10.6</td>
<td>7.1 0.2</td>
</tr>
<tr>
<td>MB2</td>
<td>7.7 0.9</td>
<td>5–10 6.8–8.6</td>
<td>8.7 0.6</td>
</tr>
<tr>
<td>MB3</td>
<td>6.2 0.7</td>
<td>5–11 5.5–6.9</td>
<td>7.0 0.1</td>
</tr>
<tr>
<td>PH1</td>
<td>6.7 0.4</td>
<td>5–9 6.3–7.1</td>
<td>7.3 0.3</td>
</tr>
<tr>
<td>PH2</td>
<td>5.8 0.7</td>
<td>5–11 5.1–6.5</td>
<td>7.3 0.3</td>
</tr>
<tr>
<td>O1</td>
<td>9.2 0.6</td>
<td>7–12 8.6–9.8</td>
<td>7.2 0.2</td>
</tr>
</tbody>
</table>

M: Mean of the best performances; SD: General Standard Deviation; S: Setter; MB: Middle Blocker; PH: Passer/Hit; O: Opposite.

**Table 3.** Percentage of anxiety and self-efficacy levels when the athlete is above, below, or in the IZOF zone.

<table>
<thead>
<tr>
<th>Below the IZOF</th>
<th>In the IZOF</th>
<th>Above the IZOF</th>
</tr>
</thead>
<tbody>
<tr>
<td>CogA (%)</td>
<td>SomA (%)</td>
<td>SC (%)</td>
</tr>
<tr>
<td>S1</td>
<td>28.1 246</td>
<td>37.5 219</td>
</tr>
<tr>
<td>MB1</td>
<td>22.2 74</td>
<td>22.2 185</td>
</tr>
<tr>
<td>MB2</td>
<td>31.8 54.5</td>
<td>31.8 31.8</td>
</tr>
<tr>
<td>MB3</td>
<td>28.6 7.1</td>
<td>21.5 21.5</td>
</tr>
<tr>
<td>PH1</td>
<td>46.9 0</td>
<td>21.9 21.9</td>
</tr>
<tr>
<td>PH2</td>
<td>57.7 3.9</td>
<td>23.1 15.4</td>
</tr>
<tr>
<td>O1</td>
<td>28.1 0</td>
<td>21.9 21.9</td>
</tr>
</tbody>
</table>

SE: Self-efficacy; CogA: Cognitive Anxiety; SomA: Somatic Anxiety; SC: Self-confidence; S: Setter; MB: Middle Blocker; PH: Passer/Hit; O: Opposite.
Figure 1. Self-efficacy levels and scales of the CSAI-2R in/outside the zone and the corresponding performance of MB1.

Figure 2. Self-efficacy levels and scales of the CSAI-2R in/outside the zone and the corresponding performance of O1.
This study has some limitations such as the small sample of athletes from the same team, which characterizes it as a case study. This fact hinders generalization of the results found in a safe way, requiring other similar research for possible comparisons. In addition, athletic performance was only evaluated by the Eva, which is another limiting factor. However, we believe that the application of the methodology used to calculate the IZOF zones and establish the athlete’s profiles should be encouraged in other teams and sports modalities because this will facilitate psychological interventions in an attempt to optimize the performance of elite athletes.

CONCLUSIONS

Through analysis of the data, we can attest to the applicability of the IZOF theory for professional volleyball athletes in the multidimensional perspective of anxiety and also the possibility of extending the theory to the self-efficacy construct in an attempt to predict the performance of volleyball athletes from this variable. These results facilitate interventions by sports psychologists, since the establishment of IZOFs indicates, in an objective way, which variables need specific treatment to increase the athlete’s ability to regulate their emotions. However, future studies that use other markers of volleyball performance, in addition to the Eva, such as the percentage of successful actions, are necessary to establish other IZOFs for self-efficacy and to confirm and strengthen the possibility of the theory expansion for this construct.

All authors declare no potential conflict of interest related to this article

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